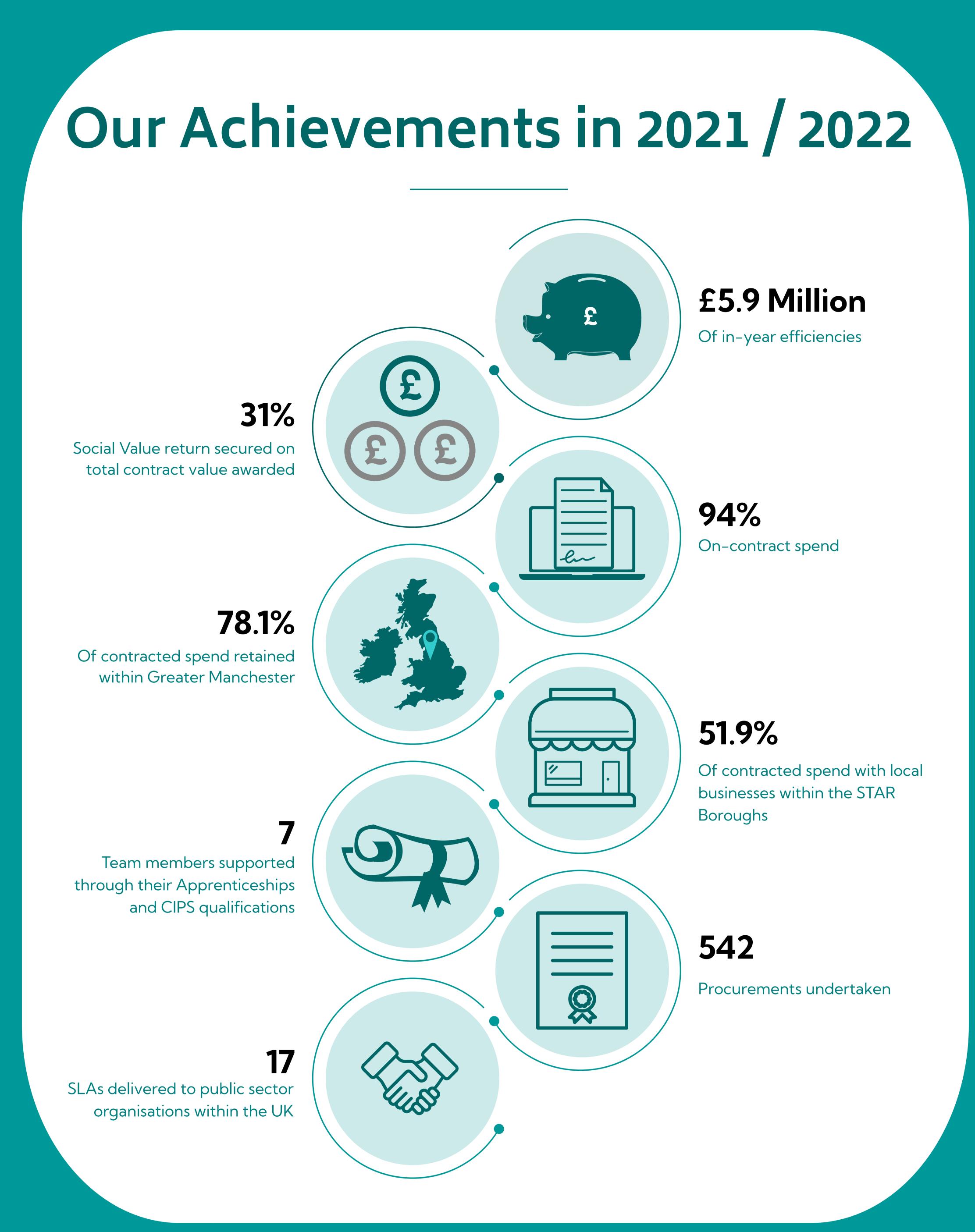


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Trafford Achievements

Trafford's 5 STAR Results

46.4% Local Spend 53% Social Value Return £630,612 Savings

1.6 X Return on Investment 94.4% Compliance









Trafford have achieved savings of on average £1.7m per annum over the last five years!

Return on Investment has been achieved in the last 3 years, despite difficult market conditions.

Spend being retained within Trafford and Greater Manchester is 76.4% ! A significant increase in local & GM spend, from 46% in 2017 / 18

Trafford have also achieved a significant increase in compliance. Achieving 94.4% in 2021 / 22, increased from 74% in 2017 / 18 !

Trafford's Social Value return is very high and exceeding targets. 56 tenders went though the Social Value Portal in 2021 / 22, this creates a total so far of 112. 29% of bidders are based in GM, and 7% within Trafford. Trafford have secured a total of £24m of Social Value to date!





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Trafford Achievements

Trafford's Activity

Trafford have a controllable spend of £180m £42m with People Team, £116m within Place Team, and £21m within Professional Team.

Route to Market

| 34 | 39 | 58 | 11 | 5 |
|-------------------|-----------|----------------|-----------------|-----------------|
| Call Off - Direct | Exemption | RBS Low / Mini | Above Threshold | RBS High |
| Award | | Competition | Tender | |

In 2021/22 Trafford had 39 Exemptions. This is a slight improvement from the previous financial year, dropping from 41.

Focus for 2022 / 23

The **GMCA Driving Social Value in GM Public Procurement** report sets out the next steps on the Greater Manchester Social Value journey. GMCA and all Greater Manchester Authorities have confirmed their commitment to the report and are now seeking their internal approvals. The GMCA have appointed a Senior Responsible Officers to oversee this to ensure this adds value to shared objectives and the Greater Manchester Strategy. This report covers six key GM Priorities:



- O Principles of GM Good Employment Charter
- Carbon Reduction Net zero by 2038 (GM) / 2050 (UK)
- Tackling Inequality (Protected Characteristics)
- Economic Diversity (SME & VCSE)
- Local Spend (GM Based Businesses)

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New Contract Procedure Rules to be implemented The new CPRs will allow for easier updates to the Handbook and the Handbook will help to harmonise CPRs with regulations. They ensure effective and efficient procurement and flow with legislation language changes post EU Exit.

To deliver activity under the Continuous Improvement Group

Continue to support Real Living Wage accreditation and promotion of Good Employment Charter



